

1 2-Minute Overview

With the combination of Snyk Code and the Bright dev-centric DAST solution organizations can detect a broader range of security vulnerabilities, covering both code-level and “black box” testing.

Customers benefit from early vulnerability detection, reduction in false-positives with execution testing well before production, and integration into the CI/CD workflow.

PRODUCTS & PLANS NEEDED

- Snyk Code
- Bright DAST

TARGET PERSONAS

1. Bright: AppSec, Developers, DevSecOps, DevOps
2. Snyk: Developers, Engineers with with influence from Security leaders: CISO, VP of Security, Director of IT Security

WHEN YOU'RE LIKELY TO RUN INTO BRIGHT ACCOUNTS

Financial services, healthcare, high tech, government

WHEN YOU'RE LIKELY TO RUN INTO SNYK ACCOUNTS

Focus on enterprise and mid-market. Strong in Financial Services and Tech Services

2

HOW IT WORKS

- Snyk Code scans source code
- Bright runs tests against running code
- Bright shows correlated issues and they are presented to developers for immediate remediation.

INTEGRATION BENEFITS

- **Earlier detection in the SDLC in the dev's local environment**
- **Test builds in the pipeline before production**
- **No false-positives with cross-validation of findings**
- **Integration with CI/CD workflow**

WHEN/HOW TO MENTION THE PARTNERSHIP

- Customer is interested in an integrated SAST and DAST solution
- Customer is interested in maximizing ROI on both SAST and DAST
- Customer is frustrated with an existing DAST solution (e.g. too many false-positives or no CI/CD integration)